Bulgaria: Macroeconomic Update October 2022

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International Economic Environment

- Global economy is headed for a substantial growth slow-down in the coming quarters as headwinds are gaining strength. Especially European economies seem vulnerable.
- We expect several major economies as well as home markets to slip into (or already be in) short-lived and relatively mild technical recessions.
- KBC home markets, small open economies which are highly dependent on external growth, face similar growth challenges.
- **Inflation** remains stubbornly high in the euro area despite the nearing global growth slowdown and decreasing economic confidence. 10.7 yoy for October Persistent inflation dynamics force central banks to maintain a bold stance.
- The ECB has taken a major turn by raising its policy rates by 75 bp in September (+0.75 bp in October, now 2% refi rate, 1.5% dep rate) and we expect to reach 2.5% by end-2022 (2.25% dep rate).
- With central banks focused on excessive inflation, the fiscal authorities stand alone in absorbing the impact of the energy crisis.



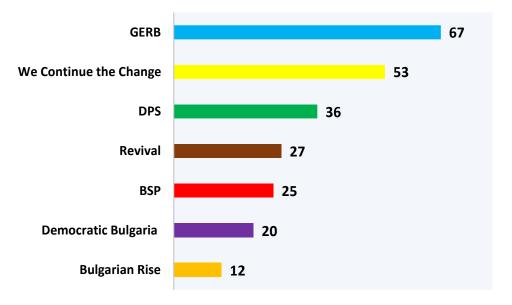


Bulgaria

POLITICS

- Early parliamentary elections October, 2
- Difficult election of the speaker of the parliament
- Formation of new regular government? *Yes* 43.1%, *No* 52.1%, by Alfa Research, Oct. 25
- A period of political instability is considered (similar to 2021)
- Critical point: corruption
- generally a positional war about the political model of governance - based on corruption or recognizing the rule of law;
- political timelessness in the most inappropriate global political moment

Parliamentary Elections October 2022 -Seats in Parliament



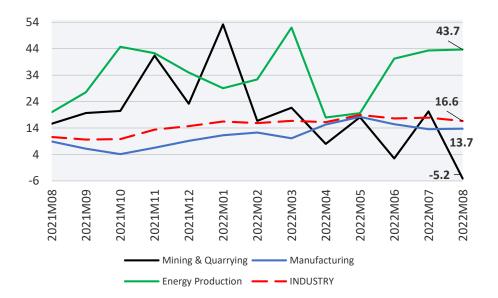
48th parliament even more fragmented (7 parties vs. 6 in the 47th)





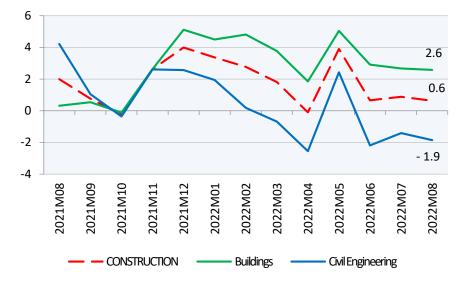
Real Economy – High Frequency Indicators

Industry by Components (%, yoy, real)



As of August, slightly increasing yoy dynamics of industry remaining on a quite high level (red doted line, 16.6%); very high energy production upsurge (green line, 43.7), strong manufacturing rise (blu line, 13.7) and moderately declining mining&quarrying output (black, -5.2) **KBC Economics**, NSI

Construction by Components (%, yoy, real)



As of August, insignificantly increasing yoy dynamics of construction remaining on a low level (doted red line, 0.6%); moderate upswing of buildings' and moderate decline in civil construction, 2.6%, -1.9%.

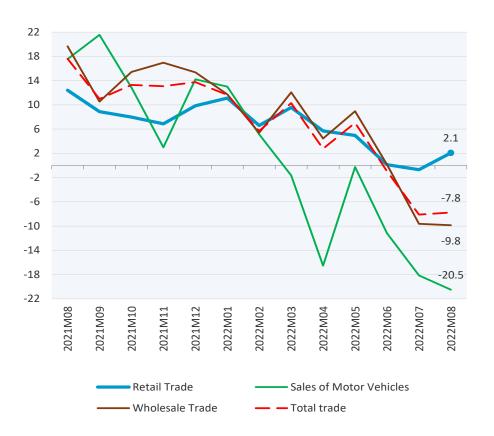




Real Economy – High Frequency Indicators (1)

- Despite slight yoy growth in retail trade by 2.1% in August, the trend is still downward, signaling weakening in the demand (blue)
- Sales of motor vehicles strengthen this conclusion (-20.5% green)
- Wholesale trade is a predicting indicator for the short term development in the retail trade (-9.8, dark line)
- Driving factor: inflation
- All in all, slowing turnover indicates an impending lower economic activity

Trade by Components (%, yoy, real)







What do Managers Expect in Short Term?

35

Business Climate Index





As of September, slightly increasing dynamics of the Business Climate Index remaining on a moderate level 30 25 20 15 10 5 0 20211109 20211/10 20211/11 20211/122 20221101 2022M02 20221103 20221105 20221108 202211004 20221106 20221107 20221109 Industry Construction Retail Trade Services

Optimistic are managers in retail trade (green) and services (blue, inky), flat in industry (black) and pessimistic in construction (red) (September)





Inflation: a first-order problem

7

HICP and Core HICP (%, yoy)



Top 5 Most Inflationary Industries (HICP, %, yoy)



- HICP at 15.6% yoy in September (blue)
- Core inflation also increased rapidly (12.7% as of September) (green)
- Current inflation above those in 2009

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- Housing, electricity & fuels (red, rafly 30%) very high and increasing followed by food & beverages (black, 25%)
- Quite high but decreasing inflation of transport (green) and restaurants& hotels (flattening) (inky), both 17-18%
- Furnishing & household equipment quite high and slowly increasing (ocher, 14%)



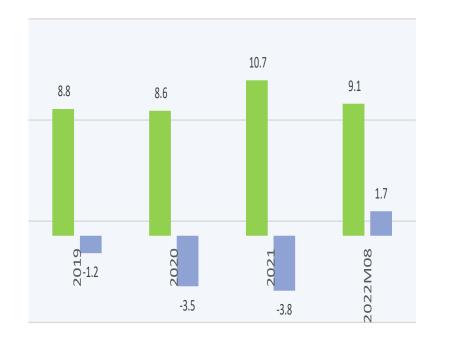


Public Finance

STATE BUDGET

- Higher revenues in the state budget and lower expenses than expected until August 2022; unrealized capital expenditures due structural/political problems
- Surplus of BGN 1.7 bn as of August; lower deficit for the entire year outlined than previously expected
- The 2022 budget will apply to 2023. It needs to be rationed into 12 equal parts and each month 2023 needs to be fulfilled 1/12

State Budget Balance and Fiscal Reserve (BGN bn)





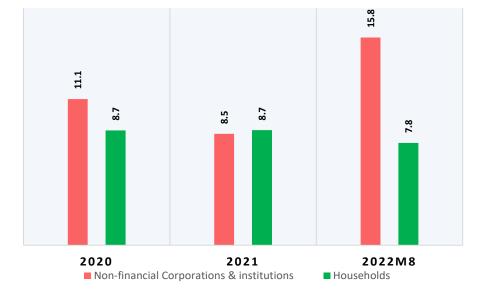


Dynamics of Loans and Deposits

Loans (%, yoy)

Deposits (%, yoy)





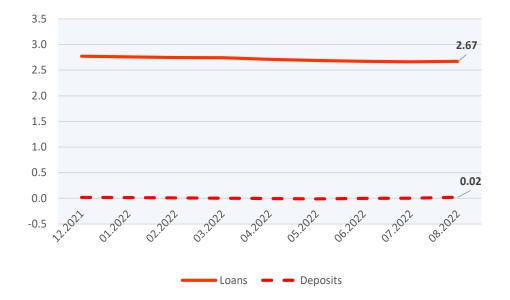
As of August, loans to corporations grew by 13.7% yoy, while consumer and mortgage loans soared by 15.7% yoy and 15.8% yoy, respectively Deposits from corporations jumped by 15.8% yoy, while deposits from households increased moderately by 7.8% yoy as of August





Bank Interest Rates

Interest Rates Corporations (%, BGN)



Interest Rates Households (%, BGN)



Stable, very slightly narrowing interest rate margin of the sector during the period Aug. 22 – Aug. 23 (2.65pp in Aug.)

Stable, very slightly narrowing interest rate margins of the sector during the period Aug. 22 – Aug. 23 (2.81pp for mortgage and 6.28pp of consumer loans, Aug.)

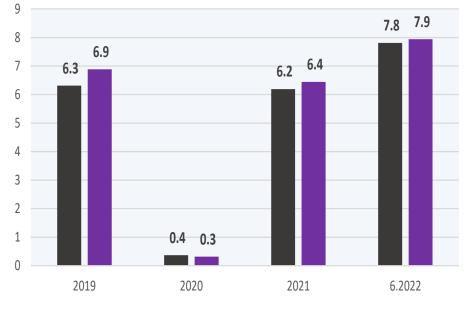




Leasing Dynamics

Leasing Stock (%, yoy)

- Full recovery in 2021 after almost flat dynamics in 2020
- Significant growth by nearly 8% of assets in the sector



■ Total Assets ■ Financial Leasing





Forecasts Overview

Bulgaria	Base sc	enario			
November 07, 2022	2020	2021	2022	2023	2024
Real GDP growth (in %)	-4	7.6	2.8	0.7	3.5
Inflation (in %, harmonised CPI, average)	1.2	2.8	13.5	10.5	3.5
Unemployment rate (%, end of year, Eurostat	6.3	4.6	5.3	6	4.8
Government budget balance (in % of GDP)	-3.8	-3.9	-3.5	-4.5	-2.5
Gross public debt (in % of GDP)	24.5	23.9	24	29	32
Current account balance (in % of GDP)	0	-0.5	-1.0	-2.8	-1.5
Long-term interest rate, 10Y Government Bond Yield	0.40	0.70	3.40	4.50	4.40
House prices (annual %-change, existing and new					
dwellings, Eurostat def.)	5.4	8.7	12	7	<mark>3.5</mark>
Revised upward; Revised downward					

- Higher harmonized inflation at 13.5% ann. avg. for 2022 and 10.5% for 2023 projected (old forecast, 13.0% for 2022 and 6.8% for 2023)
- Lower GDP growth at 0.7% for 2023 forecasted (old forecast 1.6%)
- Corresponding changes in other indicators.





Thank you for your attention!

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